

Tradition —

Student portraits have long been an important tradition for schools and parents. The individual and class pictures that LEO'S takes year after year are a wonderful way to chronicle a childhood and provide us with a visual history. At LEO'S, we have been perfecting the art of student photography since 1923 and we take great pride in providing quality photos to our customers. Staying on the cutting-edge of new technology has allowed us to become more creative and efficient. Our state of the art printing facility in Spokane Washington enables us to provide a quick turnaround and exceptional customer service. If you're looking for an experienced photographer with competitive pricing and excellent products, LEO'S is the best choice. We welcome the opportunity to serve your school.



- Photo Services

LEO'S works year-round to provide youth portraiture and school service items. In the fall we take the traditional individual student pictures and make up all of your school's requested service items. Later in the year we offer our optional spring program which includes class group photos and fun individual portraits. We offer convenient packages, flexible "Build Your Own Pack" options, and À La Carte items to make ordering easy. LEO'S professional photographers have mastered the art of capturing not only smiles, but personalities as well. And with our creative backgrounds and posing, the look stays modern year after year.

When it comes to school photography, LEO'S does it all. From sports, to band and orchestra, to clubs, we will photograph all of your school's extracurricular participants. We also provide portrait and candid photo services for special events such as dances, grandparents day and graduations. If you are interested in publishing a yearbook, these photos can be a great way to enhance the value to the students. LEO'S yearbook service makes what can be an overwhelming project, easy, fun and affordable.

Customer Reviews

My son had an idea to do an action shot with his marching band instrument and LEO'S made it happen! A picture says a thousand words is captured here for my son. This is so much more than a school band photo... LOVE IT!

~ Barbara Oviatt, Customer



I have been working with LEO'S Photography for the last 10 years. They provide outstanding service to our school. Whenever we call or need them, they go out of their way to help us if they can. There have been times where we needed something and they are always helpful and respond immediately. The office staff is friendly and they all understand they win our business with their service to our school and families.

~ Joe Kostecka, Assistant Principal, East Valley High School

LEO'S Photography has been our school photographer for 15 years. Their prices and packages are competitive or beat other photographers. If there is <u>ANY</u> concern, LEO'S staff will address it to the satisfaction of the parent/customer. LEO'S provides free services like an all-school picture. Our students and parents also really appreciate the special recognition pictures of students earning our monthly "Wall of Fame" designation. Picture taking days are run quickly and efficiently. LEO'S staff is flexible, professional, and a pleasure to work with. They process and print the pictures in their Spokane facility so they are able to provide quick and personal care.

~ Dwight C. Cooper, Principal, Reardan Elementary School



Customer Service

We stand behind our products and strive to produce accurate and quality work. LEO'S 100% satisfaction guarantee means that if there is ever an issue we will go out of our way to fix it. If for any reason a customer is dissatisfied with their photos, we will replace them or give them a full refund. Our retake policy is as simple as returning the portraits that need to be replaced with the student on retake day. We take a new photo and remake the entire package. In addition to retake days at each school, LEO'S has In-Studio retake days once a month that are open to the public.

LEO'S customer service and technical support team are always just a call or click away. Call one of our offices and you will always be greeted by a person rather than an automated customer service recording. Email inquiries are constantly monitored and never take more than 24 hours to responed to. If the issue can't be solved over the phone, LEO'S will send a team member to your school to work with you until the problem is resolved.

Need a one-time, custom award? Give us a call with the details and we'll have it produced and delivered in time to meet your deadlines. Because LEO'S does all printing

and production in our state-of-the-art facilitie, our turn around time has averaged less than 1 week for the last 15 years.

FEATURES

- 100% Satisfaction Guarantee
- 1 week turnaround
- In-studio retakes every month
- Always speak to a person
- On-site technical support
- Custom items on request
- Telephone or email support



— Ordering Photos —

PREPAID

Our photos are sold to parents "Prepaid", meaning that we will produce and deliver the portraits after the parents pay for them. We accept the following payment methods:

- Cash, check, or money order placed in the envelope and given to the photographer on Picture Day.
- Visa or MasterCard orders can be placed online at www.leosphotography.com using an online order code specific to your school that is printed on each envelope.



LATE ORDERS & REORDERS

Orders can be placed on-line or by calling our customer service team up to 5 days after picture day without reorder fees. These orders will be shipped with the rest of the portrait orders to be distributed at the school. Orders placed more than 5 days after picture day are considered reorders. Reorders are sold at the same prices, however they are assessed a Look-Up / Shipping & Handling fee.

Complimentary Photos —

SCHOLARSHIP PHOTOS

Scholarship packages have long been a staple of LEO'S photography programs. Your school's Principal can donate a scholarship package (compliments of LEO'S) to students that couldn't normally afford pictures.

VOLUNTEER HELPERS

Volunteers are always appreciated during our Picture Day. LEO'S will supply all of the necessary personnel for a smooth picture day, but if you have an active volunteer group (i.e. PTA, PTO, etc.), we always welcome the personalized help. Volunteers will receive a \$10 photo coupon toward packages of their children.

SCHOOL STAFF

Staff members are encouraged to have their photo taken every year, so products such as ID badges, composites and yearbooks can be produced from the current years' portraits. Staff members' portraits automatically receive our basic retouching and a complimentary staff package is delivered for every staff member photographed.

SERVICE ITEMS

LEO'S offers numerous products to help your school operate more smoothly and promote pride among the student body. Our graphics team loves to design custom items for your school! All service items can be created and sorted to your school's specifications.



IMAGEPRO & YEARBOOK CDS

Formatted to match your school management system, LEO'S ImagePro CDs can also be used to make award certificates, bookmarks, and directories. This user-friendly database contains a record for every student and staff member that we have photographed. Records can be added, modified or deleted with ease. After retakes, we will produce a Yearbook CD for your school. This industry standard PSPA CD contains every current photo and is to be sent to your yearbook publishing company.



STUDENT DIRECTORIES AND STICKY PRINTS

These directories contain all students and staff, sorted in the order chosen by the school. In addition to the directory, LEO'S offers sticky prints in 3 different sizes for use with your filing system.

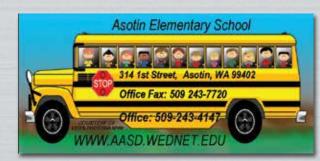




STAFF. VOLUNTEER AND VISITOR BADGES

SPORTS PASSES

Designed to your liking, all ID Cards are available with barcodes that work with most library and lunch programs, custom ASB endorsements, serial numbers, or any other information that the school would like printed on them.



HOTLINE MAGNETS

This $1^{1/2} \times 3^{1/2}$ magnet provides a quick and easy reference for school contact information.



PARKING TAGS

Custom stickers with serial numbers and available with mirror hangers.



VISITOR STICKERS

LEO'S offers traditional apple stickers or we can create a custom design to your liking.

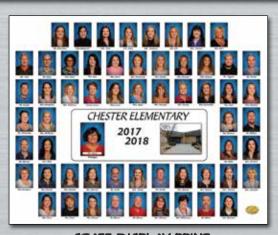
SERVICE ITEMS CONT.

LEO'S makes a variety of posters to help promote school pride. Or if you have a creative idea for a custom poster, let us know and we'll make it happen. We can also provide these designs to you for use in your own publications.



ALL SCHOOL GROUP POSTER

Some schools like to get creative with their group photo. Whether you want to spell out the school's name or the school year, LEO'S photographers are experts in creative group photos.



STAFF DISPLAY PRINT

The format of this poster can also be easily transfered into a senior composite as a way to commemorate the graduating class.



Each child's embedded image is used to create a picture of the school building or other fun designs.

OUR CUSTOM AWARDS AND PLAQUES ARE A GREAT WAY TO RECOGNIZE YOUR STUDENTS FOR THEIR HARD WORK!



5x7, 8x10, or 10x13 plaques are produced as you need them to recognize students for special achievements.



 $2\frac{1}{2}$ x $3\frac{1}{2}$, 5x7, or 8x10 awards and certificates are produced as needed for student recognition.



GRADUATION CERTIFICATES



OCCASION CARDS



BOOKMARKS

FAIL INDIVIDUAL

PORTRAITS

Each fall, specially trained LEO'S photographers will visit your school and capture a traditional photo of the staff and students. We also offer a variety of optional poses. These photos can be purchased in choice packages and are offered in a unique product line. Our employees know how important it is to encourage learning and will ensure a smooth and fun picture day with minimal disruption to curriculum. We are honored to continue the tradition of school picture day.

Features

• Photos for identification, compatible with your school software.



Quality School Porticallis

SPRING PROGRAM





Yearbooks are a fun and creative way to preserve the memories of a school year, and LEO'S has the perfect yearbook program for your school. Our program allows your yearbook committee to create and design a publication with our user-friendly software. Built into the software are hundreds of templates, page designs, and clip art. Your designer has full creative control of themes and layouts, allowing the true spirit of your school to be chronicled. Our team at LEO'S takes care of the printing and technical aspects of the project. The result is a fun and affordable yearbook for students of all ages. Whether your school already has a yearbook, or is just contemplating the idea of building one, LEO'S Photography can make the process easy, enjoyable and rewarding.

FEATURES

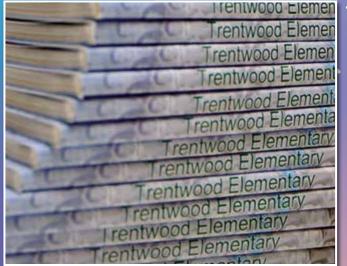
- 100% customizable
- User friendly software provided
- Full Color
- Soft Cover with saddle stitching or
- Durable Perfect Bind option
- Local yearbook specialist
- Fully customizable front cover
- LEO'S supplies order forms and promotional materials
- PTA can add photos online
- Have our yearbook specialist design it for you





















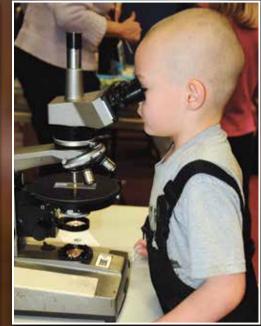


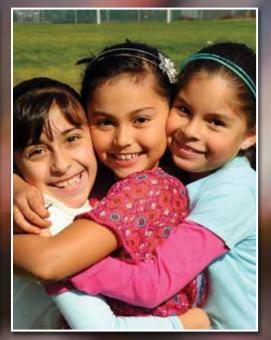


















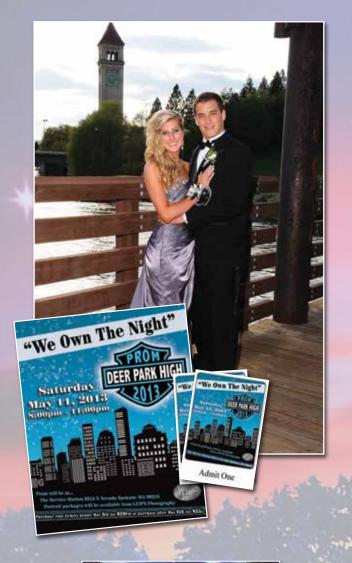
Candid Photos

Throughout the school year LEO'S can document your school's special events. These candid photos are a great additions to the yearbook or your school's promotional materials. LEO'S provides your school with a High-Resolution CD that can be used to your choosing. If desired we can also produce a Candid Collage Poster as well as other wall enlargements to promote school pride among the student body. Over the years LEO'S has photographed any type of event that one can think of. From science fairs to fun runs to sporting events, LEO'S has done it all.

Features

- School vearbook candids
- School wall enlargements
- Document Special Events
- Capture natural smiles









School Dances

LEO'S expert design team will work with your event committee to create a night of lasting memories. We make sure to represent your ideas accurately and in the end, give your students a sense of ownership and a project that they can be proud of. Our team is here to offer creative suggestions when needed. LEO'S provides free, custom promotional posters as well as tickets for your event. Our photographers will do everything they can to make sure your students receive the best photos possible. And because we process all photos in house, we can ensure the delivery of your photos by the following Thursday.

Features

- Creative dance expert to assist you
- Custom backgrounds
- Photo Booth available
- Free custom posters and tickets for fomal events like Prom and Homecoming
- 100% satisfaction guarantee















Specialty Items, Events

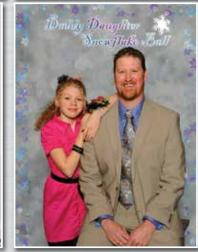
and Fundraisers

LEO'S photographs a variety of events for schools in addition to the customary school and sports photos. These events include sports tournaments, dances, award ceremonies, family photos for P.T.A. fundraisers, and a range of other occasions. LEO'S also offers a variety of specialty items designed specifically for your staff and students.



LEO'S Photography
Your Photo Booth Experience is Mornitury!











Graduation Photos

Graduating from school is an important milestone in a student's life. LEO'S is there to help commemorate this special achievement by photographing both the student receiving their diploma and the group of proud graduates together. Students are given order forms at the event to be returned to LEO'S within 15 days, when the orders will be printed. The orders are then printed and sent to each graduate's home to enjoy with family and friends.









Customer Service -



LEO'S Photography prides itself in our exceptional customer service. With just over 80 employees our work family is a close group who cares about the customers and wants every student, parent and school to have the best experience possible. Teamwork makes the dream work!



OUR FACILITY

Our Spokane Branch is a 15,000 square foot facility that produces over a million images a year. LEO'S Photography employs over 80 amazing people and serves over 400 schools in the Pacific Northwest. We're kind of a big deal!

LEO'S Photography has an in-house photo lab with a big heart for storytelling and creation. Located in Spokane Valley, we've watched our little lab blossom into a living, breathing thing of beauty. With unparalleled quality and impeccable service as our guide, we set out on a path to produce premium quality portraits that stand the test of time.

From our expert color gurus that make sure every photograph is printed with exceptional color to our fast and furious shipping squad that gets orders out the door quickly, Delivering lasting memories. We pride ourselves in keeping traditions alive and documenting your students.











The LEO'S Difference

Family owned with facilities in both Spokane and Auburn

Quality portraits

Competitive pricing

1 week turnaround

Unique variety of products

Flexible package options

Great customer service

100% Satisfaction Guarantee



SPOKANE

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AUBURN

Phone: (253) 736-2180 | (855) 736-2180 | **Fax:** (253) 736-2181 **Address:** 341 E Main St. Auburn, WA 98002

Email: leos@leosphotography.com | **Web:** www.leosphotography.com